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EXPERIENCE THE MESSAGE



Carroll & Graf Publishers Inc. Paperback. Book Condition new. BRAND NEW, Experience the Message, Max Lenderman, Consumers -- exposed to roughly four thousand marketing messages a day -- are no longer willing to be part of a passive consumer base, subject to conventional advertising and marketing. Rather, they are joining a growing tribe of brand atheists who don't want to be targeted by impersonal messages. They want dialogue, which marketers give to them through experiences with brands that are personally...

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- Authored by Max Lenderman
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