



## My Side of the Street (Hardback)

By Jason Trennert

St Martin s Press, United States, 2015. Hardback. Condition: New. Language: English . Brand New Book. On a sticky summer morning at the end of the Eighties, 19-year-old Jason DeSena Trennert-a bright, unconnected Georgetown undergrad with big dreams and an even bigger power tie-set out for Wall Street. Mustering the perceived panache of the bigwigs, he burst through the doors of America s oldest financial firms. He was roundly rejected. And entirely undeterred. Trennert accepted a position as a cold-caller and charged ahead with the blind zeal of inexperience, finding in the process a genuine affinity for the customs and history of his work. Clinging to his dream from humble beginnings in financial sector Siberia-Morgan Stanley s Brooklyn outpost-and enduring the villainization of a respectable profession across two boom-bust cycles, he opened his own boutique company, now one of the world s leading research firms. Part memoir, part love letter to an institution popularly viewed as a necessary (or as just plain) evil, My Side of the Street delivers the long-overdue defence of an industry critiqued by Michael Lewis and others, illuminating the ethical and decent majority who take the subway, worry about mortgages, and keep the entire enterprise on...



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### Reviews

*Extensive manual! Its this kind of very good read through. I actually have read and that i am confident that i am going to planning to study once again once more in the future. I am easily could possibly get a delight of looking at a composed publication.*

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*Undoubtedly, this is the best function by any writer. This really is for those who statte there was not a really worth reading. Its been written in an exceptionally basic way which is merely right after i finished reading through this book by which really transformed me, change the way i really believe.*

-- **Dr. Deonte Hammes DDS**