



## The 3 PS to Sales Success (Hardback)

By Peter J Fasulo

iUniverse, United States, 2006. Hardback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Advance praise for The 3 Ps to Sales Success - After sending my entire sales staff to this course, our sales increased 20 percent almost immediately. -J. Cooney, President, Celerity Wireless After presenting this program to our sales reps, our sales have increased by 29 percent in the first three months - K. Lyons, Vice President, Sales and Marketing, Opportunity Media The most requested sales training course from PJF Training, Inc., that motivates as well as teaches, is at your fingertips. A must-read for anyone in sales, The 3 Ps to Sales Success focuses on author Peter J. Fasulo s three aspects for achieving success in a sales career. Learn these important tips and how to implement them into both your life and the lives of the sales professionals that report to you. Sales representatives, managers, independent consultants, human resource managers, and business owners can all benefit from this easy-to-read tool. By diligently following The 3 Ps to Sales Success -being a prepared, professional, and positive person on a daily basis-you will see your sales success increase and your personal life start to...



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