



Power Score: Your Formula for Leadership Success (Hardback)

By Geoff Smart

Ballantine Books, 2015. Hardback. Condition: New. Language: English . Brand New Book. ghSMART, the bestselling team behind Who: The A Method for Hiring, returns with a breakthrough formula for how the best leaders and teams deliver results. ghSMART is the world's top firm for helping leaders hire talented teams and run them at full power. Nothing is more important. --Marshall Goldsmith, bestselling author of Mojo and What Got You Here Won't Get You There The most useful book about leadership. That is what we hope you and your team will say after finishing Power Score. Is your team running at full power? Only 10 percent of leaders run their teams at full power. The formula you are about to learn is based on the most extensive research of its kind, spanning more than 15,000 careers with over 9 million data points. The idea has been battle-tested for more than two decades by leaders in every major industry. It works. Successful leadership starts with three key questions: 1. Priorities--Do we have the right priorities? (Only 24 percent of leaders do.) 2. Who--Do we have the right people on the team? (Only 14 percent of leaders do.) 3. Relationships--Do we...



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