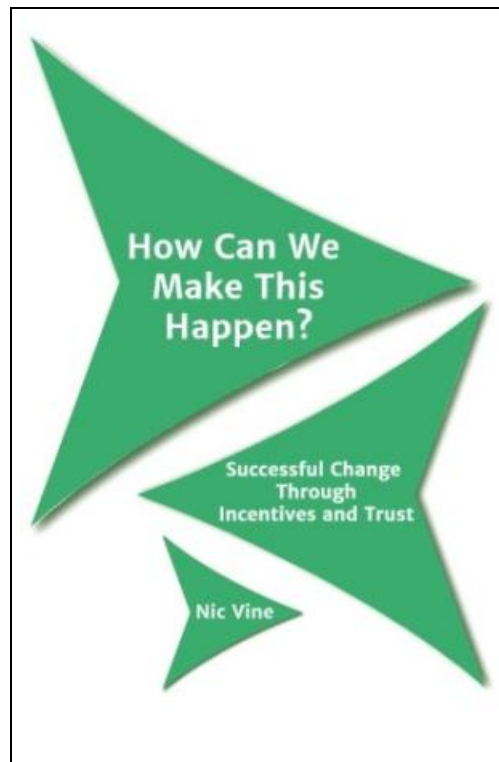


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HOW CAN WE MAKE THIS HAPPEN?: SUCCESSFUL CHANGE THROUGH INCENTIVES AND TRUST (PAPERBACK)



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Trenchant Books, United Kingdom, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Change can help or it can hurt. The people factor is crucial to success. This book is an eye-opener and a game-changer for everyone involved in making change happen, in any kind of organisation. It is a treasure trove of insights and guidance for young professionals, and a vital refresher for those with more experience. Read how to: -get buy-in from everyone through understanding incentives -build and maintain trust to get the right decisions quickly -avoid crises that may send your change off the rails. Passionate and practical advice is brought to life through engaging fictional stories, personal anecdotes real-life illustrations. This book helps you to make successful change happen. Here is some background from the author: 30+ years in business managing projects and change. Latterly mentoring young people as they start doing this work. The urge arose to capture what I say to them for broader reach. I thought it might be a booklet - turns out there was a bit more. Here are some thoughts on my writing method, which didn't belong IN the book. I approached this book as I suggest you approach planning any change. This was certainly a change for me, in that I had never written a book before. However I had worked from my home office before, and I knew two things about the practicalities of that: I would get easily distracted; I would start late and finish late. So, lessons learned. All the same it took me a long time to buckle down and give the book top priority; I was still active as an interim change manager, and of course any client came first. The start for me was a brainstorm on...



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