

Luxury Sales Force Management: Strategies for Winning Over Your Brand Ambassadors (Hardback)



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Reviews




These types of publication is the greatest publication available. It really is filled with knowledge and wisdom Once you begin to read the book, it is extremely difficult to leave it before concluding.
(Prof. Lenna Beatty III)

LUXURY SALES FORCE MANAGEMENT: STRATEGIES FOR WINNING OVER YOUR BRAND AMBASSADORS (HARDBACK)



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Palgrave MacMillan, United Kingdom, 2014. Hardback. Condition: New. 2014 ed.. Language: English . Brand New Book. The sales team can often make or break the success of new brands or products. This comprehensive guide provides strategies, models and checklists to help managers and directors strengthen the relationships of their firm s sales force with their own or other brands, maximizing turnover and profit in the long run.

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