



The Synergist: How to Lead Your Team to Predictable Success

By Les McKeown

Palgrave Macmillan Trade. Hardcover. Condition: New. 272 pages. Dimensions: 9.3in. x 6.0in. x 1.3in. Why do so many teams fail to perform - achieving compromise at best and gridlock at worst? And what does it take to end this gridlock? Wall Street Journal bestselling author and speaker Les McKeown shows how to take any team from gridlock to world class success. In his new book, McKeown argues that every successful team includes a critical player, the Synergist, who can take the three existing types - The bold dreamers (Visionaries), the pragmatic realists (Operators), and the systems designers (Processors) - and knit them together into a dynamic, well-rounded team. Most importantly, according to McKeown, the Synergist is a role that anyone can learn. While most attempts at teamwork improvement deal only with the symptoms of group dysfunction such as distrust, poor communication, and fear of change, McKeown addresses the root cause: the innately unstable Visionary-Operator-Processor triangle. Because each of the three styles motivations, views, and goals are incompatible, without a Synergist every team will eventually implode, stall, or underperform. Only the Synergist can put aside their own agenda and interpret the language of difficult personalities, capture the best from each person, and...



[READ ONLINE](#)
[2.87 MB]

Reviews

Basically no words to explain. I actually have study and that i am sure that i will gonna read once more again down the road. You are going to like just how the blogger publish this pdf.

-- **Ms. Tamara Hackett DVM**

It in just one of my personal favorite publication. It is among the most awesome publication i have read. It is extremely difficult to leave it before concluding, once you begin to read the book.

-- **Delia Rutherford**