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The Ultimate Consultant: Powerful Techniques for the Successful Practitioner (Mixed media product)

By Alan Weiss

John Wiley Sons Inc, United States, 2001. Mixed media product. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. The Ultimate Consultant-the first book in a series written for experienced practitioners-is filled with helpful interviews and vignettes from an array of successful consultants from around the world, and offers the templates, examples, information, and tools you need to transform your business. This essential, hands-on resource includes: - Forty tips that can increase your fees-tomorrow - Ten tested techniques for springboarding to potential clients - Information on how you can make money while you sleep with newsletters, audio and video, commercial and self-publishing - Ten-criteria to test peer-level collaborators - The simplest, most effective time management tool ever 50 techniques to enhance life balance With this indispensable resource as your guide you can learn how to become an ultimate consultant and take your business to new heights!.



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