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Mortgage Storm: Making It Rain by Mastering Your Craft (Paperback)

By Brad Roche, Barry Habib, Vinnie Apostolico

Createspace Independent Publishing Platform, United States, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. The mortgage origination profession can be one of the most rewarding careers in the sales field. Generally income is commission-based and the earning potential is only limited by individual performance. As with most sales professionals, there is a wide range of performance and thus level of success and income varies greatly. Whereas the average mortgage professional earns in the mid five figures according to published statistics, the authors in this book have mastered their craft and have figured out the path to achievement that results in earnings well into the six figures and even seven figures. Sixteen top producing mortgage professionals from around the United States are the co-authors of this book. Although they are all in the top tier of their industry, they have willingly shared their individual insights so others in the industry can benefit from what they have learned along the way. Many of our authors have been speakers at major national or regional mortgage and real estate conferences and seminars and many of them give back to the industry by providing coaching programs. The authors...



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