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# ALL-UNITS DISCOUNTS AND DOUBLE MORAL HAZARD



Createspace, United States, 2014. Paperback. Book Condition: New. 279 x 216 mm. Language: English. Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. An all-units discount is a price reduction applied to all units purchased if the customer s total purchases equal or exceed a given quantity threshold. Since the discount is paid on all units rather than marginal units, the tariff is discontinuous and exhibits a negative marginal price at the threshold that triggers the discount. Why would suppliers offer...

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- Authored by Federal Trade Commission
- Released at 2014



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