



## Credit Collections in the Freight Industry Handbook: Includes FMCSA Regulations Part 373 and 377 (Paperback)

By Salvador Banuelos

Trafford Publishing, Canada, 2011. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Without a solid credit and collection foundation on which to base important decisions, problems tend to multiply in any freight transportation company. In this valuable guide the author will help you to: -Minimize risk when granting credit -Learn how to overcome excuses when collecting your invoices -Have a better understanding of the freight industry -Access templates for letters and forms in English and in Spanish -Bottom line-Increase your recovery rate! This book can be tremendously useful as a practical tool to build and maintain a profitable client portfolio. This book is available in Spanish as well. For more information go to his Web site, in the section entitled, Books or write to him at.



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