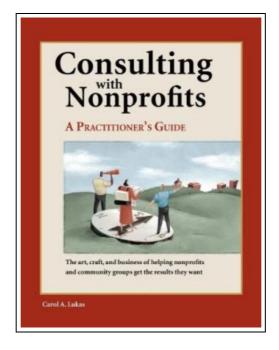
Consulting with Nonprofits: A Practitioner's Guide



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Reviews

Completely essential read through publication. It normally does not expense excessive. It is extremely difficult to leave it before concluding, once you begin to read the book.

(Morris Cruickshank)

CONSULTING WITH NONPROFITS: A PRACTITIONER S GUIDE



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Fieldstone Alliance, United States, 1998. Paperback. Book Condition: New. annotated edition. 277 x 216 mm. Language: English . Brand New Book ***** Print on Demand ****** At last! A comprehensive guide to the art, craft, and business of consulting with nonprofits and community groups . . . Nonprofit consulting requires specialized skills and knowledge of how the sector works. This guide gives you the resources and tools to help you provide quality assistance throughout your career: experienced consultants will find it an invaluable reference; new consultants will get oriented to the sector and find step-by-step guidance through the entire process; technical specialists will gain insights into the larger processes that shape nonprofit organizations; for-profit consultants and business sector volunteers will discover how to shift their expertise to match the unique culture of nonprofit and community work; students in public administration, organization development, and nonprofit management will find it a useful guide for fieldwork, service projects, or future career search. With this illustrated guide you get: an overview of the nonprofit sector and unique elements of consulting with nonprofits; the six-stage process of consulting with concrete steps and challenges in each stage; the art of consulting, including roles, dynamics, and ethics; lessons from the fieldstories from thirty skilled consultants offering sage advice on common challenges from setting up contracts to cross-cultural consulting to choosing a consulting role that matches the client s needs; when team consulting makes sense; key differences between internal and external consulting; how to run your business; marketing your services; setting fees, estimating costs, and billing; managing your career growth; working with funders; nine worksheets, sample proposals, professional standards, annotated bibliography; and much more!



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