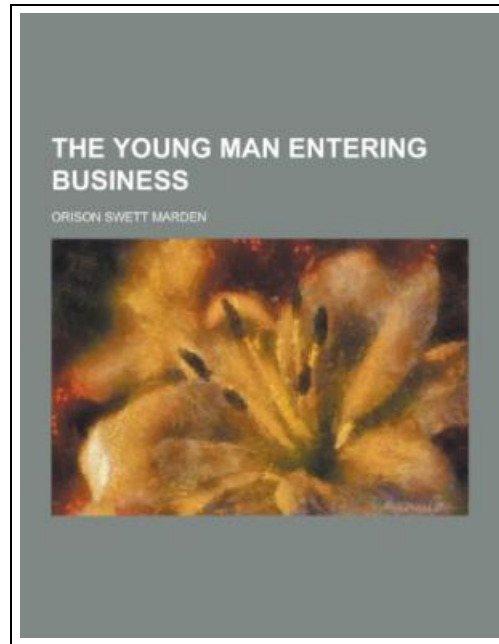


The Young Man Entering Business



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Reviews

This book is really gripping and fascinating. Of course, it is actually play, nonetheless an interesting and amazing literature. You will not feel monotony at anytime of the time (that's what catalogs are for about if you request me).
(Delbert Gleason)

THE YOUNG MAN ENTERING BUSINESS



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Theclassics.Us, United States, 2013. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book ***** Print on Demand *****.This historic book may have numerous typos and missing text. Purchasers can usually download a free scanned copy of the original book (without typos) from the publisher. Not indexed. Not illustrated. 1907 edition. Excerpt: . PREFACE YOUNG man entering a business career faces innumerable problems. It is the time in his life when he most needs the counsel of wise and experienced heads. Not only must he study himself and his capabilities, seek his proper line of work, and make a choice life-long in its effect, but he must also study the mistakes of his predecessors and competitors. To the inexperienced youth this is so complex a task that too often he avoids it, and strikes out with his own untried and ill-formed plans, only to meet with disaster. Thousands of young men fail to get on in business and never know the cause simply because no one ever tells them. They cannot see that their business is declining because of lack of system, promptness, or of attention to details. They have become so blinded by familiarity with their store, factory, or office that they cannot see the gradual decline in energy, v the lowering of standards, the dry rot which is causing a general deterioration in themselves and in everything about them. Some of these people fail from lack of tact; others are too sensitive. Some lose their money and credit because they cannot say No to their friends. Some talk themselves out of their business by always bewailing their hard luck, talking hard times, and surrounding themselves with a failure atmosphere. Others do not get on because they never learned to work by a program, or...

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