



Your Career as an Art Dealer: Galleries, Auction Houses (Paperback)

By Institute for Career Research

Createspace Independent Publishing Platform, United States, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. ART DEALERS ARE ESSENTIALLY SALES PERSONS. They sell art and occasionally buy some themselves, although usually for the purpose of reselling it. In a sense, the art dealer is no different from people selling cars or real estate. The more they know about the product they are selling, the better the job they can do. As an art dealer, especially, you need to know everything about what you are selling. Everyone selling art is going to be passionate about it, urgent to champion some new visionary or to defend an Old Master who has gone out of fashion but whose work still radiates wonder. If you are already excited about art, you are starting from the right place. A career as an art dealer is something you should seriously consider, even if what you are mostly concerned with is the work you do as an artist yourself. In fact, many of the people working in the art market are themselves painters, sculptors, photographers, or other artists. There is a long tradition, dating back to the origins of art dealer...

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