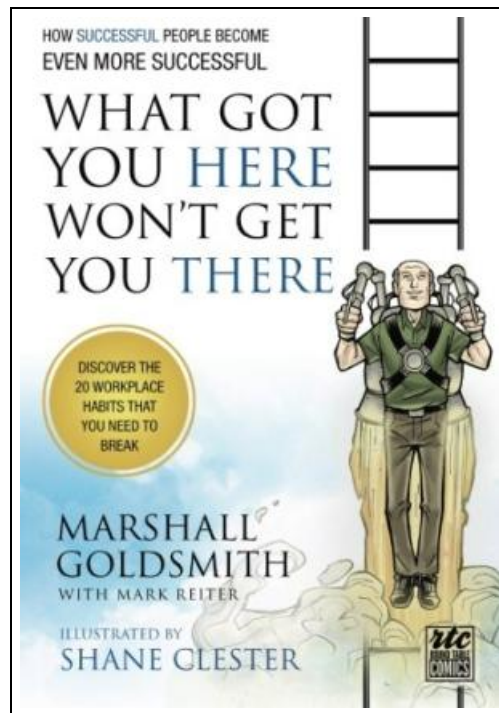


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Writers of the Round Table Press, United States, 2011. Paperback. Condition: New. Shane Clester (illustrator). Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.The corporate world is filled with men and women who have worked hard to reach upper level management. They re intelligent, skilled, and even charismatic. But only a handful of them will ever reach the pinnacle--and as executive coach Marshall Goldsmith shows in this book, subtle nuances make all the difference. These are small transactional flaws performed by one person against another that, using Goldsmith s straightforward, jargonfree advice, are easy behaviors to change. EDITORIAL REVIEWS: From Publishers Weekly Goldsmith, an executive coach to the corporate elite, pinpoints 20 bad habits that stifle already successful careers as well as personal goals like succeeding in marriage or as a parent. Most are common behavioral problems, such as speaking when angry, which even the author is prone to do when dealing with a teenage daughter s belly ring. Though Goldsmith deals with touchy-feely material more typical of a self-help book--such as learning to listen or letting go of the past--his approach to curing self-destructive behavior is much harder-edged. For instance, he does not suggest sensitivity training for those prone to voicing morale-deflating sarcasm. His advice is to stop doing it. To stimulate behavior change, he suggests imposing fines (e.g., \$10 for each infraction), asserting that monetary penalties can yield results by lunchtime. While Goldsmith s advice applies to everyone, the highly successful audience he targets may be the least likely to seek out his book without a direct order from someone higher up. As he points out, they are apt to attribute their success to their bad behavior. Still, that may allow the less successful to gain ground by improving their people skills first. (Jan. 2) Copyright...

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