



The Final Hurdle: A Physician's Guide to Negotiating a Fair Employment Agreement (Hardback)

By Dennis Hursh

ADVANTAGE MEDIA GROUP, United States, 2012. Hardback. Book Condition: New. 231 x 152 mm. Language: English . Brand New Book. Get Your Career Off on the Right Track! Everything Physicians Need to Know About Employment Contracts COMPENSATION AND BENEFITS -Dangers of productivity compensation -Common incentive compensation formulas - what needs to be included -Benefits to look out for in addition to your compensation -How to determine if you are disabled, and how the employer should NOT be able to make this determination -What the employer can, and can't negotiate as far as benefits -Stark law traps, and how to avoid them RESTRICTIVE COVENANTS -What's really important in restrictive covenants, and what isn't worth negotiating over -Minimizing the impact of a restrictive covenant -How you can be released from a restrictive covenant -Negotiation strategies in buy-outs of restrictive covenants CALL COVERAGE -The language you must have DEFINING WHAT IS EXPECTED OF YOU -Patient contact hours expectations -What flexibility an employer will demand THE TERM OF THE AGREEMENT - Issues with hospital and managed care credentialing, and how to work around them -Grounds for termination - Without cause termination issues OTHER ISSUES IN AGREEMENTS TO WATCH OUT FOR -Medical record issues...



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Reviews

Totally one of the better publications I have actually read through. It really is really fascinating through studying time period. Its been printed in an extremely simple way and is particularly just following i finished reading through this ebook in which basically modified me, modify the way i think.

-- Mrs. Maudie Weimann

I just started out reading this ebook. We have read and so i am certain that i am going to gonna study yet again again in the future. I found out this book from my dad and i encouraged this publication to find out.

-- Kristoffer Kuhic