



The Go-Getter: A Story That Tells You How to be One (Hardback)

By Peter B. Kyne

St Martin s Press, United States, 2003. Hardback. Condition: New. Revised. Language: English . Brand New Book. The classic motivational parable (over 500,000 copies sold worldwide) that shows you how to make your own opportunities in life, updated for the modern reader by bestselling business author Alan Axelrod Ever since its first printing by William Randolph Hearst in 1921, The Go-Getter has inspired employees and entrepreneurs to take initiative, increase their productivity, and excel against the odds. Now, more than half a million copies later, Alan Axelrod, bestselling author of Patton on Leadership and Elizabeth I, CEO, updates the tale to address today s most pressing work issues. In The Go-Getter, Bill Peck, a war veteran, persuades Cappy Ricks, the influential founder of the Rick s Logging Lumbering Company, to let him prove himself by selling skunk wood in odd lengths-a job that everyone knows can only lead to failure. When Peck goes on to beat his quota, Rick hands Peck the ultimate opportunity and the ultimate test: the quest for an elusive blue vase. Drawing on such classic values as honesty, determination, passion, and responsibility, Peck overcomes nearly insurmountable obstacles to find the vase and launch hia career as...



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Reviews

A fresh e-book with a brand new standpoint. Sure, it is play, nevertheless an interesting and amazing literature. Its been printed in an extremely straightforward way and it is just soon after i finished reading this pdf where in fact modified me, change the way in my opinion.

-- **Deondre Hackett**

The publication is great and fantastic. It can be filled with knowledge and wisdom You wont truly feel monotony at at any moment of your time (that's what catalogues are for about if you ask me).

-- **Dr. Marcos Grimes III**