



Real Estate: Lead Generation for Real Estate Professionals (Paperback)

By Mark Martin

Createspace Independent Publishing Platform, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Lead Generation for Real Estate Professionals What s the best part of being a real estate professional? Is it: -The roller coaster income cycle. . .Broke one month and prosperous the next? -How about those long weekends you spend in a strangers home hoping someone will come for the open house? -How about the long boring hours you have to spend in the office just hoping the phone will ring? Okay, sure we re being facetious. But sometimes a little sarcasm goes a long way toward painting a picture. If you can relate to any part of the above, you need help! It doesn t matter if you are new to the real estate profession or a seasoned veteran there is one thing you have in common. Before you can sell any property you have to have prospects. . .or listings as they are referred to in the business. Did you know that according to a study of actual closed sales, only .5 of the Realtors polled said that their closing came as a result of an open house?...



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Reviews

Extremely helpful for all class of folks. I really could comprehend almost everything using this written e publication. You will not feel monotony at at any time of the time (that's what catalogs are for about in the event you check with me).

-- **Prof. Melyna Dooley V**

A very wonderful book with lucid and perfect answers. It is probably the most incredible book i have study. Its been designed in an exceptionally simple way and is particularly just after i finished reading through this publication by which in fact transformed me, alter the way in my opinion.

-- **Macey Schneider**