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REFERRALS FOREVER: AND OTHER TIPS FOR SUCCESS IN FINANCIAL SERVICES



Dog Ear Publishing, United States, 2014. Paperback Book Condition: New. 216 x 140 mm. Language: English. Brand New Book ***** Print on Demand *****. Obtaining qualified referrals is the goal of every financial advisor. The more people you see, the more people you have the potential to help. That s the philosophy of Terry Cook, a successful regional vice president in the life insurance industry who has talked with thousands of financial advisors across the country. In Referrals Forever, he...

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- Authored by Terry Clu Chfc Cook
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