



## The Art of Real Estate: The Insider's Guide to Bay Area Residential Real Estate - East Bay Edition

By Debbi Dimaggio, Adam Betta

Half Full Press, United States, 2015. Paperback. Book Condition: New. 226 x 150 mm. Language: English . Brand New Book. Debbi DiMaggio's newest book is the first in The Art of Real Estate series, an upcoming sequence of convenient and practical guides to specific real estate markets across the United States. In this East Bay edition, interested local buyers and sellers find area-specific advice on navigating local market trends, choosing the ideal real estate agent, successfully marketing a home for sale, and managing financial concerns, among many other topics. The book also contains a myth-busting chapter that addresses common industry misconceptions from a real estate agent's insider point of view and copies of essential real estate documents and forms. This extremely localized guide, focusing on Debbi's major real estate markets in Piedmont, Oakland, Berkeley, and Montclair, is a must-have for any savvy buyer or seller looking to do business in the area.

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