



Sales 101 Principles in Action

By Jerry Dawson

Paperback. Book Condition: New. Paperback. 78 pages. Timeless sales principles from a pro whos been there. In Sales 101: Principles in Action, author and sales veteran Jerry Dawson illustrates the keys to success in the sales world. Founded on the authors career as a sales professional, Sales 101 shares with its readers wisdom from the field that not only covers tips for success and dealing with clients but also landing the job, negotiating sales commissions, and management advice. This item ships from multiple locations. Your book may arrive from Roseburg,OR, La Vergne,TN. Paperback.



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