



Success Strategies for Commercial and Multifamily Real Estate Careers (Paperback)

By Natalie D Brecher

Management-Mentor, United States, 2009. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.THE AUTHORITATIVE GUIDE TO DEVELOP AND MANAGE YOUR CAREER IN REAL ESTATE Your Personal Career Coach! A practical guide that provides the know-how to develop and manage your real estate career so you achieve the results you want. Interviews of successful real estate practitioners, along with the author's experience, provide the knowledge, ideas, and plan to create career success for you. After reading this book, you will be able to * Explore available career options and select the right fit for you * Plan your career path and put your plan into action * Maintain success throughout your career Author, Natalie Brecher, CPM, shares the techniques and secrets to success in the lucrative field of commercial/multifamily real estate that she and those she interviewed have enjoyed. In this book, you ll * explore the various job specialties and property types available to find the right path for you, * assess your competencies and position in the marketplace, * learn how to market your career, * discover ways to have others help you succeed, * hear the secrets of staying above the competition...



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