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Createspace Independent Publishing Platform, 2017. Paperback Condition: New. Language: English . Brand New Book ***** Print on Demand *****.The art of negotiation is all about using words to communicate what you want to other parties. Much of what we do is done at tables with both sides working closely to identify and resolve issues. However, in order to prepare for these face-to-face sessions, we often have to set the stage and let the other side know where we stand on..

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- Authored by Jim Anderson
- Released at 2017



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Reviews

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