



## Tom Hopkins Audio Sales Collection

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By Tom Hopkins

HarperCollins Publishers Inc, United States, 2007. CD-Audio. Book Condition: New. abridged edition. 145 x 130 mm. Language: English . Brand New. This collection includes three of Tom Hopkins most successful audio books: Mastering the Art of Selling is a classic whether you re a seasoned pro or just starting out, Mastering the Art of Selling s five essential steps to selling are guaranteed to give you the edge you need to excel.The Academy of Master Closing covers the most crucial aspect of selling: closing the sale. This power-packed audio gives you the same secret closing techniques that Tom Hopkins teaches in his overwhelmingly successful seminars.Advanced Sales Survival Training shows how to relieve stress, communicate better with your clients, restore balance to your career, and enjoy yourself as you are on your way to increasing your overall effectiveness, and your profits!.



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