



How to Analyze People: Instantly Analyze Anyone Using Proven Psychological Techniques-Increase Your Influence and Social Proof Instantly (Paperback)

By David Clark

Createspace Independent Publishing Platform, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Would you like to learn to Analyze People Instantly? Do you want to quickly increase your Influence and Social Proof? Have you ever wished that you could understand the psychology behind the actions of those you observe and interact with? This all comes down to learning more about body language. In this book you will learn: Proven Personality Types: Plenty of research has been done on the subject of personality and the different types that exist. In this book you will learn about what drives certain people and makes them act the way they do. Once you understand which archetypes to look for, understanding others will become much easier. Birth Order's Impact on Personality: Did you know that being the last born or first born affects who you are today? It's true! In chapter four, we will discuss what impact this has, so that you can instantly understand those around you just with the simple knowledge of the order they were born. How to Read Different Body Parts: What does it mean when someone can't seem to hold eye contact,...



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